

# RACING TO CHANGE THE GAME



CUBEX NATIONAL MEETING  
APRIL 25 – 27, 2022



# SCHEDULE OF EVENTS

## MONDAY, APRIL 25TH

- 2:00 PM **Arrival & Check-in**  
Check-in to hotel, if schedule allows  
Element Hotel • 1345 N Scottsdale Rd • Scottsdale
- 2:30 – 5 PM **CUBEX All Company Meeting**  
SkySong, Building 3, Synergy 130 • Walking distance from Hotel
- 5:30 PM **Transportation Pick-up at Element Hotel**  
Meet in hotel lobby at 5:25 PM
- 6:00 – 8:30 PM **All Company Dinner at Culinary Dropout • The Yard at Tempe**  
Transportation to & from is provided for all employees

## TUESDAY, APRIL 26TH

*Professional headshots being throughout the day - All Company*

- 7 – 7:45 AM **Bagels & Brew • All Company (Optional)**  
Element Hotel
- 8 AM – 12 PM **Breakout Meetings at SkySong • Building 2**  
Sales, Room 201 • Operations & Customer Support, Room 301
- 12 – 1 PM **All Company Lunch**  
Catered lunch at SkySong • Synergy 130 • Building 3
- 1 – 3 PM **Breakout Meetings at SkySong • Building 2**  
Sales, Room 201 • Operations & Customer Support, Room 301
- 3:45 PM **Transportation Pick-up at Element Hotel**  
Meet in hotel lobby at 3:35 PM
- 4:30 – 7:30 PM **All Company Team Building Event at Mavrix**  
Transportation to & from is provided for all employees

## WEDNESDAY, APRIL 27TH

- 7 – 7:45 AM **Bagels & Brew • All Company (Optional)**  
Element Hotel
- 8 AM – 12 PM **Breakout Meetings at SkySong • Building 2**  
Sales, Room 201 • Operations & Customer Support, Room 301
- 12 – 1 PM **All Company Catered Lunch**  
Lunch at SkySong • Synergy 1 • Building 3



# SALES AGENDA

## TUESDAY, APRIL 26TH

*Professional headshots being throughout the day*

7 – 7:45 AM	Bagels & Brew at the Element Hotel	All Company
8 - 9 AM	Opening Session	Chris, Joe, Louis
9 - 9:45 AM	State of the Business	Suzi, Scott
9:45 – 10 AM	Break	
10 – 11 AM	Sales Team Headshots	
11 – 11:45 AM	CPQ Tool Launch	Sarah, Michael D.
12 – 1 PM	Catered Lunch Lunch at SkySong • Synergy 130 • Building 3	All Company
1 PM (Room 201)	Regional Sales: B of A Denovo Discussion	Regional Sales Team
1 PM (HQ Board Rm)	Corporate Sales & Ops Team Meeting	Corporate Sales & Ops Mgmt
1:30 – 3:15 PM	Anthony Mayo Team Discussion	Sales Team
3:15 PM	Return to hotel to get ready for team event... <b>WEAR YOUR CUBEX GEAR!</b>	
3:45 PM	Depart for Team Event & Dinner Meet in lobby at 3:40 PM	All Company

## WEDNESDAY, APRIL 27TH

7 – 7:45 AM	Bagels & Brew at the Element Hotel	All Company
8 -9 AM	ISAM Update	Chris
9 - 9:45 AM	Client/Employee Experience & Ops Update	Jennifer, Christo
9:45 - 10 AM	Break	
10 – 10:30 AM	Product Development	Sid
10:30 - 11:15 AM	VMG Plans	Joe
11:15– 11:45 AM	Marketing Update	Joey
11:45 - 12 PM	Closing Session	Suzi
12 – 1 PM	Catered Lunch Lunch at SkySong • Synergy 130 • Building 3	All Company
1:30 – 4:30 PM	Corporate Accounts & Customer Success Workshop	Corporate Accounts/Customer Success
1:30 – 4:30 PM	RSM Workshop	RSM Team



# OPERATIONS & CUSTOMER SUPPORT AGENDA

## TUESDAY, APRIL 26TH

*Professional headshots being throughout the day*

7 – 7:45 AM	Coffee Bar & Bagels @ Element	All Company	
8 - 8:15 AM	Opening Session	Christo	
8:15 – 8:45 AM	Communication & Documentation	Christo, Will	
8:45 – 9:30 AM	Team Headshots		
9:30 – 10:30 AM	Backstock Review	Lindsey Wuest	Customer Support
10:30 – 10:45 AM	Break		
10:45 – 11:15 AM	IOH Interpreting & Best Practice	Kim Nelson	
11:15 – 11:45 AM	Health Check / Town Hall	Christo, Joe	
12 – 1 PM	Catered Lunch Lunch at SkySong • Synergy 130 • Building 3	All Company	
1 PM (Room 301)	Discrepancies, Academy & PMP	Barb Hersh	Customer Support
1 PM (HQ Conf Rm)	Corporate Sales & Ops Team Meeting	Sales & Ops Team	Customer Support
1:30 - 2 PM	Break		
2 – 3:15 PM	Workflows		Customer Support
3:15 PM	Return to hotel to get ready for Team Event... <b>WEAR YOUR CUBEX GEAR!</b>	Lindsey, Kim	
3:45 PM	Depart for Team Event & Dinner Meet in hotel lobby at 3:40 PM	All Company	

## WEDNESDAY, APRIL 27TH

7 – 7:45 AM	Coffee Bar & Bagels @ Element	All Company	
8 – 9 AM	Working Session	Christo, Will	
9 – 9:45 AM (Room 301)	Client/Employee Experience & Ops	Jennifer, Christo	Customer Support
9:45 – 10 AM	Break		
10 -10:30 AM (Room 301)	Product Development	Sid (Room 301)	Customer Support
10:30 - 12 PM	Roleplay	Angella & Phoebe	Customer Support
12 – 1 PM	Catered Lunch Lunch at SkySong • Synergy 130 • Building 3	All Company	
1 – 2 PM	QBud Review	Will	Customer Support
2 - 3 PM	Drawer Swap (Mini/MiniPlus)	Isidro	Customer Support
3 – 3:15 PM	Break		
3:15 – 3:45 PM	Corporate Success	Britni & Team	
3:45 PM	Closing Session	Christo	